

# COMMIT TO MAXIMISING ENERGY EFFICIENCY



Public Sector Partnership

# PUBLIC SECTOR PARTNERSHIP

**The government is committed to an energy savings target for the public sector: all public bodies must improve their energy efficiency by 33% by 2020.**

## WHAT IS PARTNERSHIP?

The SEAI Public Sector Partnership programme helps public bodies to save money, improve the environment and meet national obligations by making significant reductions in their energy usage. The programme engages at the top level within organisations and provides tailored support delivered in partnership with those organisations who demonstrate commitment to strategic energy management. It assists public bodies to comply with the increasing number of energy related policy and legal requirements.

In a nutshell: You work together with SEAI experts to **assess the potential** to save within your organisation, to develop annual **Energy Management Action Plans** and to **implement** the plans by undertaking specific, targeted actions to achieve the 33% target. The more commitment you make, the more support is available from SEAI.

The Government's Energy White Paper, 'Ireland's Transition to a Low Carbon Energy Future' foresees the publication of a Public Sector Energy Efficiency Action Plan to provide a clear policy statement on energy efficiency in the public sector and to drive achievement of the further 16% improvement needed to achieve the 33% target by 2020.



# €121 m

The Annual Report 2015 on Public Sector Energy Efficiency Performance report highlighted annual savings achieved of €121m.



Over 70 public bodies with an annual energy spend in excess of €450m have already committed to Partnership.



# 34%

Dublin Bus made energy savings in their garages – reducing gas usage by up to 34%.

“Since Dublin Bus started working with SEAI in 2007, we have achieved 18% energy savings. We found the structured approach from SEAI and particularly their energy advisors and supports to be very effective in helping us to deliver cost savings. Commitment of employees throughout the company, led by local and central energy teams has proved to be the key to unlocking energy and cost savings. We’re confident that more savings can be achieved now that we have a system in place.”

**Paddy Doherty, Chief Executive  
Dublin Bus**

## DON'T BE LEFT BEHIND

Join the many pioneering organisations already signed up to the Public Sector Partnership



# 14%

From autumn 2012-2015, 421 schools with a combined energy spend of over €11 million have registered with Energy in Education identifying typical energy savings of 14%.

“SEAI and the Department of Education and Skills have been working together to develop a unique solution for schools to manage their energy consumption. The Energy in Education programme offers a suite of supports tailored for schools of all sizes to implement effective energy management. Schools that have availed of the workshops, guides, workbooks, website and advice and mentoring service are achieving 5-10% reductions in energy use and making significant savings through low and no cost measures; the feedback has been really positive.”

[www.energyineducation.ie](http://www.energyineducation.ie)  
**John Dolan, Senior Engineer,  
Department of Education and Skills**

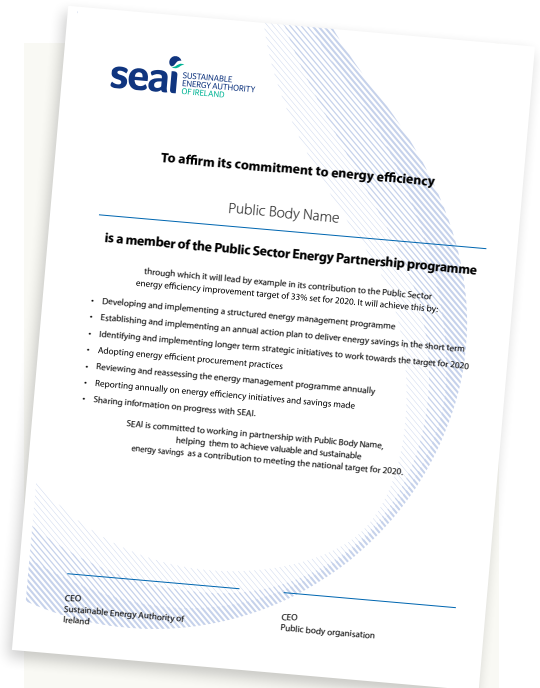
## WHAT SUPPORT DOES SEAI PROVIDE TO PARTNERS?

Partnership offers a clear roadmap, with actions, for achieving targeted energy savings. SEAI's support will systematically guide you to develop, execute and maintain energy reduction plans. SEAI provides Partnership support through three core strands:

- > Exemplar energy management, including training
- > Strategy and planning for success
- > Facility energy assessments

The full suite of SEAI services is summarised on page 6. This support is provided at no charge to your organisation by a team of expert consultants and is coordinated and tailored by a dedicated Partnership Support Manager appointed to each Partner. By becoming a Partner you will be demonstrating your commitment to business improvement and leadership in addressing major challenges that confront Ireland today.

You will receive recognition for your achievements through promotional activities carried out by SEAI. This will help you build a solid reputation as an organisation committed to sustainable energy management.



*Partnership Certificate signed by your senior management and SEAI.*



**Note** that the Partnership Support Manager is not there to do the work! It is up to public bodies to take ownership for the development and implementation of your own energy management programmes and initiatives.

## WHAT IS EXPECTED FROM PARTNERS?

**While Partnership is on offer to all public bodies, it may not suit every organisation. To avail of the suite of supports offered to Partners, your organisation must:**

- > Formally commit, at CEO or equivalent level, to fulfilling an exemplary role with respect to energy management
- > Prepare and implement an annual Energy Action Plan – to deliver annual energy savings that achieve a 33% energy efficiency improvement by 2020
- > Perform an annual review of your energy management practices
- > Report your progress annually to SEAI
- > Engage meaningfully with SEAI, with your Partnership Support Manager and with the other energy experts appointed to assist your organisation – over the short and long term
- > Consider energy efficiency when procuring and designing equipment and facilities



## WHAT IS THE ROLE OF THE PARTNERSHIP SUPPORT MANAGER (PSM)?

**Your PSM is an independent energy consultant appointed and funded by the SEAI to assist your organisation in achieving its energy management goals, including a minimum energy efficiency improvement target set every year to reach the 33% 2020 target. He/she has specific responsibility to:**

- > Assist you identify and understand your organisation's needs with respect to improving its energy management practices
- > Assist you to develop a structured energy management programme or system and an annual plan
- > Manage, coordinate and target the provision of SEAI Partnership supports (see overleaf) for your organisation
- > Provide ad hoc enabling support with an emphasis on high level engagement to ensure that organisational structures are in place to deliver long term savings
- > Report on your organisation's progress to SEAI

# PARTNERSHIP SUPPORTS

Exemplar Energy Management  
 Strategy & Planning  
 Facility Assessments

PARTNERSHIP ENGAGEMENT		DESCRIPTION			
<b>Enabling Support</b>	Ad hoc	Your PSM assists you to identify and understand your energy management needs and advises you how to organise for success.	●	●	
<b>GETTING ORGANISED FOR SUSTAINED RESULTS</b>					
<b>Core Requirements</b> (You must do these to participate in Partnership)	<b>Energy Management Programme</b>	You implement an exemplary energy management (EM) programme, appropriate to the scale and size of your organisation. <b>Energy MAP</b> is ideal for annual energy spends of < €1m, and <b>ISO 50001</b> is recommended for those with bills > €1m. Your PSM can advise the right EM programme for you, secure training and supports, and assess your EM progress annually.	●	●	
	<b>Energy Action Plan</b>	Your PSM assists you to develop an <i>annual</i> action plan comprising energy saving measures that your organisation commits to implementing over the following 12-month period. You <i>own</i> the plan.		●	
	<b>Take Action</b>	You implement the Energy Action Plan – to make annual savings that amount to 33% by 2020	●	●	●
	<b>Energy Efficient Procurement</b>	You undertake better procurement by implementing energy efficient procurement practices in accordance with the <b>Green Tenders Action Plan on Green Public Procurement and relevant legislation.</b>	●		
	<b>Reporting Performance</b>	You report your organisation's energy performance and your savings through SEAI's <b>energy monitoring &amp; reporting system.</b>	●		
<b>GETTING STARTED WITH ENERGY MANAGEMENT</b>					
<b>Requested Services</b> (Available upon request)	<b>Advice, Monitoring &amp; Assessment (AMA)</b>	An energy advisor assesses the potential for savings at one facility / site and provides mentoring to help you to take action to realise these savings.			●
	<b>Energy Management Training</b>	Your nominated staff participate in one of several training programmes on energy management, including SEAI's proven Energy MAP training programme, and/or our ISO 50001 implementation programme.	●	●	
	<b>Specialist Training</b>	Specialist training courses, workshops and tailored support programmes are organised as requested.	●	●	●

PARTNERSHIP ENGAGEMENT	DESCRIPTION				
<b>GETTING STRATEGIC FOR LONG TERM SUCCESS</b>					
<b>Supplementary Strategic Services</b> (Available upon request)	<b>Energy Management Strategy</b>	An expert is appointed to work with your senior management to facilitate the development of a <i>multi-year</i> energy management strategy for your organisation. You <i>own</i> the strategy.		●	
	<b>Energy Efficiency Design Review</b>	Guidance to integrate the cost-saving principles of <b>energy efficient design</b> into capital works at project development phase. Facilitation by SEAI experts is available for large, complex or strategic projects.			●
	<b>ISO 50001 Gap Analysis</b>	For those interested in pursuing formal certification in energy management: an expert undertakes a once-off assessment to determine how far you are from ISO 50001 best practices.	●		
	<b>Bespoke Supports</b>	Other bespoke supports to meet your organisation's strategic needs.	●	●	●
<b>GETTING SMARTER TO DELIVER (AND FINANCE) BIGGER IMPACTS</b>					
<b>Capital Project Development Support Services</b>	If your organisation is considering developing a capital project or a bundle of smaller projects in one lot to achieve substantial energy savings, SEAI will facilitate you in following its 5-stage project development process. This process, consistent with Department of Public Expenditure and Reform guidelines, will help you evaluate, where appropriate, energy contracting options, identify financing solutions and achieve value for money. Your PSM will assist you in identifying projects and advise you of project development grants and other supports available. There are also extensive guidance, tools and template documentation available from the SEAI website.		●	●	●

**'FIRST RULE OF ENERGY EFFICIENCY - THE GREATER THE COMMITMENT, THE GREATER THE SAVINGS'**



**Sustainable Energy Authority of Ireland**  
Alan Ryan, Public Sector Programme Manager  
Richard Morton, Programme Executive  
[publicsector@seai.ie](mailto:publicsector@seai.ie)

**All the information at your fingertips**

The SEAI website has all the essential information.  
Check out your obligations and the supports available at  
[www.seai.ie/publicsector](http://www.seai.ie/publicsector)

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